

Message Text

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PAGE 01 VIENNA 08145 201657Z

60

ACTION EB-11

INFO OCT-01 EUR-25 ISO-00 ACDA-19 CIAE-00 INR-11 IO-14

L-03 NSAE-00 NSC-07 RSC-01 SCI-06 XMB-07 CIEP-03

TRSE-00 DRC-01 AEC-11 FEA-02 /122 W

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FM AMEMBASSY VIENNA

TO USDOC WASHDC

SECSTATE WASHDC 3795

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E.O. 11652: N/A

TAGS: ENRG, BEXP, AU

SUBJECT: U.S. PROSEPECTS FOR SECOND NUCLEAR POWER
PROJECT IN AUSTRIA

REF: VIENNA 7940

1. THE EMBASSY REPORTED IN REFTEL THE DECISION OF WESTINGHOUSE TO WITHDRAW FROM THE COMPETITION FOR AUSTRIA'S SECOND NUCLEAR POWER PROJECT. REFTEL ALSO DISCUSSED BRIEFLY CURRENT STATUS OF GE AND BABCOCK & WILCOX INVOLVEMENT.

2. WE HAVE NOW LEARNED THAT GE'S PROJECT MANAGER FOR THE SECOND NUCLEAR POWER PROJECT, DONALD EBRIGHT OF GE'S ZURICH OFFICE IS LEAVING THE COMPANY. EBRIGHT HAD MADE AN EXCELLENT IMPRESSION ON THE AUSTRIANS, AND BECAUSE OF HIS SKILL, EXPERIENCE AND GERMAN LANGUAGE ABILITY, HAD ESTABLISHED CLOSE CONTACTS WITH KEY DECISION MAKERS. HIS DEPARTURE FROM GE, FOLLOWING IMMEDIATELY ON THE HEELS OF WESTINGHOUSE'S DECISION TO WITHDRAW, IS BOUND TO HAVE AN UNSETTLING EFFECT UPON AUSTRIAN OFFICIALDOM. WE ARE PARTICULARLY CONCERNED THAT THIS CHANGE IS COMING AT THIS CRITICAL JUNCTURE.

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PAGE 02 VIENNA 08145 201657Z

EMBASSY HOPES THAT GE'S TOP MANAGEMENT WILL SELECT

STRONG SUCCESSOR TO EBRIGHT SINCE THIS PROJECT IS NOW
ENTERING CRUCIAL PHASE WITH SUBMISSION OF BIDS DUE
THIS FALL. AS DEPT IS AWARE, WESTINGHOUSE LOST FIRST
NUCLEAR CONTRACT AT LAST MINUTE, ALTHOUGH ITS CHANCES
HAD BEEN CONSIDERED EXCELLENT. WE HOPE A SIMILAR
OUTCOME CAN BE AVOIDED THIS TIME, AND THAT REMAINING
U.S. BIDDERS WILL REDOUBLE THEIR EFFORTS IN MONTHS
AHEAD. HUMES

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: NUCLEAR POWER PLANTS, BUSINESS FIRMS, CONTRACTS
Control Number: n/a
Copy: SINGLE
Draft Date: 20 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: golinofr
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
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Executive Order: N/A
Errors: N/A
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30 JUN 2005

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